Department of Commerce Professional Licensing Bureau

BEFORE THE IOWA REAL ESTATE COMMISSION 200 EAST GRAND, SUITE 350 DES MOINES, IOWA 50309

)	May 7, 2020	_(Date)
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-	Board / Commission	
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IN RE:)	CASE NUMBER: 18-189
Sharon K. Jurgensen)	
Broker (B39014000))	COMBINED STATEMENT OF
INACTIVE)	CHARGES, INFORMAL
)	SETTLEMENT AGREEMENT,
3240 160 th Street)	AND CONSENT ORDER IN A
Stuart, IA 50250)	DISCIPLINARY CASE
)	
RESPONDENT)	

The Iowa Real Estate Commission (Commission) and **Sharon K. Jurgensen** (Respondent) enter into this Combined Statement of Charges, Informal Settlement Agreement, and Consent Order in a Disciplinary Case (Order) pursuant to Iowa Code Sections 17A.10(1) and 272C.3(4) (2020).

- 1. The Commission issued the Respondent real estate broker license number B39014000 on September 29, 2000. Respondent's license is in full force and effect until December 31, 2020. At all times relevant to this matter, the Respondent served both as the designated broker in charge and a licensed real estate broker officer of 5 X 80 Realty Co., LLC, license number F04230000, located in Stuart, lowa. On June 11, 2019, the Respondent provided notification to the Commission of the closing of her real estate brokerage and the Respondent's broker license was subsequently placed on inactive status.
- 2. The Commission has jurisdiction of this disciplinary matter pursuant to Iowa Code chapters 17A, 272C, and 543B (2018). Licenses issued by the Commission are subject to the laws of the State of Iowa and to the administrative rules of the Commission.

STATEMENT OF CHARGES

COUNTI

3. Respondent is charged with engaging in a practice harmful or detrimental to the public and/or failing to diligently exercise reasonable skill and care in providing brokerage services to all parties to a transaction by failing to properly effectuate the terms of an executed purchase agreement and failing to deposit earnest payments received by the broker in an Iowa real estate trust account in violation of Iowa Code sections 543B.29(1)(d), 543B.29(1)(k), 543B.34(1), 543B.46, 543B.56(1)(b) (2018). See 193E Iowa Administrative Code sections 12.3(1)(a), 12.3(1)(b), 13.1, 13.1(1), 18.14(5)(f)(10).

CIRCUMSTANCES

- 4. Respondent was assigned as the designated broker in charge of real estate brokerage firm 5 X 80 Realty Co., LLC at all times relevant to this matter. As the designated broker in charge of the real estate brokerage firm, the Respondent is responsible for ensuring compliance with all applicable rules and regulations governing the firm's operations in the state of lowa.
- 5. On or about August 21, 2018, an onsite examination of the Respondent's lowa real estate trust account and transaction records was conducted by the Commission auditor (auditor).
- 6. In a random sampling of transaction files, the auditor discovered two (2) real estate transactions for properties located in Stuart, Iowa and Menlo, Iowa; in which the earnest money deposit was deposited into the Bump & Bump, LLP Trust Account. At the time, the Respondent did not maintain an Iowa real estate trust account in a bank, savings association or credit union for the deposit of earnest money.
- 7. In reviewing the aforementioned real estate transaction file for the subject properties, the auditor discovered that the executed purchase agreement nonetheless provided that the earnest money was to be held in trust by the listing broker (5 X 80 Realty Co., LLC), not with Bump & Bump, LLP Trust Account. By depositing the earnest money funds into the Bump & Bump, LLP Trust Account, the Respondent failed to properly effectuate the terms of an executed purchase agreement and failed to deposit trust funds in an lowa real estate trust account.

SETTLEMENT AGREEMENT

- 8. Respondent admits each and every allegation in the above-stated Statement of Charges. This case shall constitute one violation for purposes of Iowa Code section 543B.29(4) (2020).
- 9. Respondent acknowledges that she has a right to receive notice of the above-stated charges and to request a hearing before the Commission on the merits of the charges. By freely and voluntarily entering into this Order, the Respondent waives her right to notice and a hearing and all attendant rights, including the right to seek judicial review. This Order constitutes discipline against the Respondent, and is the final agency order in this contested case pursuant to Iowa Code section 17A.10 and 193 Iowa Administrative Code 7.4.
- 10. Respondent agrees that the State's attorney and/or Commission staff may present this Order to the Commission and may have *ex parte* communications with the Commission while presenting it. Respondent waives any right of notice of this meeting or any right that the Respondent might have to participate in the discussion of this Order among the Commission, the Commission staff and the State's attorney.
- 11. This Order shall be part of the permanent record of Respondent and shall be considered by the Commission in determining the nature and severity of any future disciplinary action to

be imposed in the event of any future violations of the laws and rules governing the practice of real estate by the Respondent.

- 12. Failure to comply with the terms of this Order shall be prima facie evidence of a violation of Iowa Code sections 543B.29(1)(d), 543B.34(1) and 272C.3(2)(a) (2020) and shall be grounds for further disciplinary action. However, no action may be taken against the Respondent for violations of this Order without a hearing, or waiver of hearing.
- 13. This Order is not binding on the lowa Real Estate Commission until it has been formally approved by a majority of the Commission members.
 - (a) In the event that this Order is rejected by the Commission it shall be of no force or effect to either party, and it shall not be admissible for any purpose in further proceedings in this matter.
 - (b) If the Commission approves this Order, it shall fully dispose of all issues in this case.
- 14. Upon acceptance by both the Commission and Respondent, this Combined Statement of Charges, Informal Settlement and Consent Order shall be a public record available for inspection and copying in its entirety in accordance with the requirements of lowa Code chapter 22 (2020).

CONSENT ORDER

IT IS THEREFORE ORDERED:

- 15. <u>REPRIMAND</u>. Pursuant to 193E Iowa Administrative Code section 18.14(1)(j), the Respondent is reprimanded.
- 16. <u>LICENSE REINSTATEMENT / REACTIVIATION</u>. As a condition precedent to the Respondent's reactivation of her inactive lowa real estate broker license, and/or the Respondent's reinstatement of her lowa real estate broker license in the event of its expiration, the Respondent shall:
 - (a) Pay to the Commission a civil penalty in the amount of five hundred dollars (\$500.00); and,
 - (b) Attend the Commission approved six (6) hour course "Contract Law & Contract Writing." These hours shall be in addition to any real estate continuing education required by law for license renewal or reinstatement.

FOR THE COMMISSION:

The Commission shall not reactivate or reinstate the Respondent's lowa real estate broker license before and until it has received from the Respondent both payment in full of the required civil penalty and the certificate of attendance for the required education course. Payment of the civil penalty or submission of the certificate of attendance shall not excuse the Respondent from demonstrating compliance with all other applicable statutory and regulatory requirements or otherwise qualifying for reactivation or reinstatement of his lowa real estate broker license.

17. <u>FUTURE COMPLIANCE</u>. The Respondent also shall at all future times fully and promptly comply with all pertinent Orders of the Commission and the statutes and Commission rules regulating the practice of real estate.

WHEREFORE, the terms of this Combined Statement of Charges, Informal Settlement Agreement and Consent Order are agreed to and accepted by the Iowa Real Estate Commission and the Respondent.

TERNANCE M. DUGGAN, Chair Iowa Real Estate Commission

Voluntarily agreed to and accepted by the IOWA REAL ESTATE COMMISSION on this