Department of Commerce Professional Licensing Bureau

BEFORE THE IOWA REAL ESTATE COMMISSION
200 EAST GRAND, SUITE 350
DES MOINES, IOWA 50309

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IN RE:)
) CASE NUMBER: 16-117
Mark F. Abboud)
Broker (B26172000)) COMBINED STATEMENT OF
) CHARGES, INFORMAL
Real Estate Associates Inc) SETTLEMENT AGREEMENT,
11310 John Galt Blvd) AND CONSENT ORDER IN A
Omaha, NE 68137) DISCIPLINARY CASE
) .
RESPONDENT)
Omaha, NE 68137) AND CONSENT ORDER IN A

The Iowa Real Estate Commission (Commission) and Mark F. Abboud (Respondent) enter into this Combined Statement of Charges, Informal Settlement Agreement, and Consent Order in a Disciplinary Case (Order) pursuant to Iowa Code Sections 17A.10(1) and 272C.3(4) (2016).

- 1. The Commission issued the Respondent real estate broker license number B26172000 on June 14, 1989. Respondent's license is in full force and effect until December 31, 2016. At all times relevant to this matter, the Respondent was a licensed real estate broker officer, assigned to Real Estate Associates, Inc., license number F03066000, located in Omaha, Nebraska.
- 2. The Commission has jurisdiction of this disciplinary matter pursuant to lowa Code chapters 17A, 272C, and 543B (2016). Licenses issued by the Commission are subject to the laws of the State of Iowa and to the administrative rules of the Commission.

STATEMENT OF CHARGES

COUNTI

3. Respondent is charged with engaging in practices harmful or detrimental to the public in violation of lowa Code sections 543B.29(1)(d), 543B.29(1)(k), 543B.34(1), 543B.46 (2016) by failing to deposit earnest payments received by the broker in an lowa real estate trust account. See 193E lowa Administrative Code sections 13.1, 13.1(1), 18.14(5)(f)(10).

COUNT II

4. Respondent is charged with advertising real estate under an unlicensed trade name in violation of lowa Code section 543B.34(1) (2016). See 193E lowa Administrative Code sections 10.1, 10.1(2), 10.1(3), 18.14(5)(s).

CIRCUMSTANCES

- 5. As a broker officer of the real estate brokerage firm and designated broker, the Respondent is responsible for ensuring compliance with all applicable rules and regulations governing its operations in the state of lowa.
- 6. On or about April 11, 2016, an off-site examination of the Respondent's lowa real estate trust account and transaction records was conducted by the Commission auditor.
- 7. In a random sampling of transaction files, the auditor discovered three (3) real estate transactions for properties located in western lows in which the executed purchase agreement provided that the earnest money was to be held in trust by the listing broker, Real Estate Associates, Inc.
- 8. In reviewing one of the aforementioned real estate transaction files for the subject properties, along with the Respondent's trust account records, the auditor discovered that the earnest money for the respective transactions were not deposited into the Respondent's lowa real estate trust account. The Respondent failed to properly deposit trust funds in an lowa real estate trust account.
- 9. The auditor found that the Respondent was advertising real estate in lowa as "Coldwell Banker REA", which was not a licensed as a trade name with the Commission until April 13, 2016.

SETTLEMENT AGREEMENT

- 10. Respondent admits each and every allegation in the above-stated Statement of Charges. This case shall constitute one violation for purposes of lowa Code section 543B.29(4) (2016).
- 11. Respondent acknowledges that he has a right to receive notice of the above-stated charges and to request a hearing before the Commission on the merits of the charges. By freely and voluntarily entering into this Order, the Respondent waives his right to notice and a hearing and all attendant rights, including the right to seek judicial review. This Order constitutes discipline against the Respondent, and is the final agency order in this contested case pursuant to lowa Code section 17A.10 and 193 Iowa Administrative Code 7.4.

- 12. Respondent agrees that the State's attorney and/or Commission staff may present this Order to the Commission and may have *ex parte* communications with the Commission while presenting it. Respondent waives any right of notice of this meeting or any right that the Respondent might have to participate in the discussion of this Order among the Commission, the Commission staff and the State's attorney.
- 13. This Order shall be part of the permanent record of Respondent and shall be considered by the Commission in determining the nature and severity of any future disciplinary action to be imposed in the event of any future violations of the laws and rules governing the practice of real estate by the Respondent.
- 14. Failure to comply with the terms of this Order shall be prima facie evidence of a violation of Iowa Code sections 543B.29(1)(d), 543B.34(1) and 272C.3(2)(a) (2016) and shall be grounds for further disciplinary action. However, no action may be taken against the Respondent for violations of this Order without a hearing, or waiver of hearing.
- 15. This Order is not binding on the Iowa Real Estate Commission until it has been formally approved by a majority of the Commission members.
 - (a) In the event that this Order is rejected by the Commission it shall be of no force or effect to either party, and it shall not be admissible for any purpose in further proceedings in this matter.
 - (b) If the Commission approves this Order, it shall fully dispose of all issues in this case.
- 16. Upon acceptance by both the Commission and Respondent, this Combined Statement of Charges, Informal Settlement Agreement and Consent Order shall be a public record available for inspection and copying in its entirety in accordance with the requirements of lowa Code chapter 22 (2016).

CONSENT ORDER

IT IS THEREFORE ORDERED:

- 17. <u>REPRIMAND</u>. Pursuant to 193E Iowa Administrative Code section 18.14(1)(j), the Respondent is reprimanded.
- 18. <u>CIVIL PENALTY</u>. Respondent shall pay a civil penalty to the Commission in the amount of one thousand dollars (\$500.00 for Count I, \$500 for Count II) no later than six (6) months after acceptance of this Order by the Commission. The civil penalty must come under a cover letter addressed to the Commission's Executive Officer, referencing Case Number 16-117.

IREC Case No. 16-117 Mark F. Abboud

19. <u>FUTURE COMPLIANCE</u>. The Respondent also shall at all future times fully and promptly comply with all pertinent Orders of the Commission and the statutes and Commission rules regulating the practice of real estate.

WHEREFORE, the terms of this Combined Statement of Charges, Informal Settlement Agreement and Consent Order are agreed to and accepted by the Iowa Real Estate Commission and the Respondent.

FOR THE RESPONDENT:
Voluntarily agreed to and accepted by Mark F. Abboud on this day of, 2016.
By: MARK F. ABBOUD, Respondent
State of Melante
County of Dogles
Signed and sworn to before me on this day of
GENERAL NOTARY-State of Nebraska TERRI PRUITT My Comm. Exp. January 23, 2020 My Commission Expires: 1-23 2020
FOR THE COMMISSION: Voluntarily agreed to and accepted by the IOWA REAL ESTATE COMMISSION on this

TERRANCE M. DUGGAN, Chair Iowa Real Estate Commission

HA day of August 2016.